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Adan Aranda Godoy

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OBJECTIVES: Build Bridges between Canadian and Mexican Investors in Real Estate, Mortgages and Business Development.

KEY QUALIFICATIONS

- Lawyer that makes legal analysis and assessment for making Compliance and Real Estate investments in Mexico
- Legal Advisor for companies establishing their business in Mexico
- Long experience and high skills in negotiation, investment transactions, real estate law, corporate, immigration, civil and commercial law and settlement of disputes through commercial arbitration
- Founder in 2000 and CEO of the Law Firm “Aranda, Renobales & Associates”, now “ABRO & Associates” (Mexico)
- Founder in 2006 and Shareholder of the Real Estate Brokerage “D'Ster Investland” (Mexico)
- Strong Leader and Highly Professional
- Excellent Communicator
- Honest and Ethical
- Fluent in Spanish and English

PROFESSIONAL EXPERIENCE IN LAW in Mexico

- **CEO / Shareholder** in Cancun, Law Office “ABRO & Associates”, subsidiary of “RENOBALES, MARISCAL & CASTRESANA”, S.C. a (Cancun, Tulum and, CDMX and in Bilbao, Spain)
 - **Compliance Attorney** -Real Estate Law, International Law, Compliance Law and Equator Principles, Corporate and Arbitration. www.ABROassociates.com
- **Legal Skills:**
 - Compliance Attorney - Real Estate, Corporate, Foreign Investment and International Law.
 - Contract Negotiation and Trust Administration for Foreign Investors
 - Real Estate Law - Transactions and Litigation
 - Hotel and Tourist industry's Advisor
- Attorney in Real Estate, Business Law, Corporate Law and Litigation; Law Office DOMINGUÉZ, GÓMEZ Y ROCABERT; 2000 Present
Contributions:
 - Legal Due Diligence for the hotel and real estate industry in Mexico
 - Legal counsel to establish foreign investment and local and businesses
 - Commercial real estate transactions and litigation
- Attorney in Litigation and Corporate Law: Law Office “ABL Consulting Group”, 1997-2000
Contributions:
 - Addressed contract-specific matters during case and precedent research
 - Filed appeals in state and federal courts of appeal
- Attorney in Litigation and Corporate Law: Law Office “ABL Consulting Group”, 1994 -1997
Contributions:
 - Addressed contract-specific matters during case and precedent research
 - Filed appeals in state and federal courts of appeal

Current Legal Activities in Cancun and Riviera Maya

- **President** of “Alianza & Companies”, Inc. 2021 Present
- **External Advisor** the Banks that finance the construction of projects in Mexico of more than 10 2020 Present

million USD, to monitor compliance with the **Equator Principles, IFC's and World Bank** for social and environmental standards.

• Business Developer in Canada of the Law Office "ABRO & Associates"	2015 Present
• Compliance Officer "Alianza & Companies", Inc.: Foreign Trade. Import to supply products for the tourist and hotel industry of Cuba, as well as catering for aviation for Cuban aviation	2006 Present
• Arbitrator and Mediator at the Center for Mediation and Commercial Arbitration of the National Chamber of Commerce of Mexico City (CANACO – CDMX)	2002 Present

PROFESSIONAL EXPERIENCE IN REAL ESTATE in Mexico

• Promote the inventory as a Master Broker Ceiba 38 Playa del Carmen, Mexico	2022-Present
• Advisor of "Gricasa", Co. Negotiation between the investor and the owner to build the Sheraton Hotel in Cozumel (in process)	2014
• Manager of the "Corporate Center Tulum" in Tulum, México (Building Offices)	2013-Present
• Real Estate Agent for the properties owned to Bel International, S. A de C.V	20011-Present
• Shareholder of D'Ster Investland, a Real Estate Brokerage. www.DsterInvestland.com	2006-Present
• Compliance for Resort Marketing Services, Co. "Lemmus", Cancun (Real Estate Company)	2005-2011

Real Estate Skills:

- Commercial Negotiations and Mediator
- Product Development

PROFESSIONAL EXPERIENCE IN MORTGAGES in Canada

• Financing Advisor for Snowbirds, building a bridge of services between Mexico and Canada	2022 Present
• Financing Mortgages Planner under the umbrella of Mortgage Architects in Canada www.AdanAranda.com	2020 Present
• Licensed Mortgage Agent - #M20002925 - Financial Services Regulatory Authority of Ontario, Canada (FSRA)	Nov. 2020

Mortgages Skills:

- Mortgage Agent for Residential purposes, Refinance, New to Canada and Vacations Homes
- Network with the Latin American Community to help them to achieve their home dream
- Vacation Rental Business; with Mortgages in Mexico (Offering with Mexican Lenders)

EDUCATION

• MORTGAGE PROFESSIONALS CANADA Accredited Mortgage Professional of Canada (AMPC) Designation Program	2022 (In process)
• REAL ESTATE AND MORTGAGE INSTITUTE OF CANADA (REMIC) Certificate of Completion the Mortgage Agent Course /	September 2020
• CARBONELL INSTITUTE OF MEXICO Certified Compliance Specialist for Companies	2020
• CANADIAN MORTGAGE BROKERS ASSOCIATION OF ONTARIO'S (CMBA) Completing Mortgage Agent Course	2016
• ANAHUAC UNIVERSITY OF CANCUN Master in Corporate Law	2005
• COMPLUTENSE UNIVERSITY OF MADRID. Magister in European Law.	2000
• ESCUELA LIBRE DE DERECHO, MEXICO CITY Specialty in Legal System of International Business and Foreign Trade	1999
• NATIONAL AUTONOMOUS UNIVERSITY OF MEXICO Bachelor's Degree in Law	1996

REFERENCES available upon request.

My Card (Scan):

