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Adan Aranda Godoy

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OBJECTIVES: Build Bridges between Canadian and Mexican Investors in Real Estate, Mortgages and Business Development.

KEY QUALIFICATIONS

- Lawyer that makes legal analysis and assessment for making Compliance and Real Estate investments in Mexico
 - Legal Advisor for companies establishing their business in Mexico
 - Long experience and high skills in negotiation, investment transactions, real estate law, corporate, immigration, civil and commercial law and settlement of disputes through commercial arbitration
 - Founder in 2000 and CEO of the Law Firm “Aranda, Renobales & Associates”, now “ABRO & Associates” (Mexico)
 - Founder in 2006 and Shareholder of the Real Estate Brokerage “D'Ster Investland” (Mexico)
 - Strong Leader and Highly Professional
 - Excellent Communicator
 - Honest and Ethical
 - Fluent in Spanish and English
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PROFESSIONAL EXPERIENCE IN LAW in Mexico

- **CEO / Shareholder** in Cancun, Law Office “ABRO & Associates”, subsidiary of “RENOBALES, MARISCAL & CASTRESANA”, S.C. a (Cancun, Tulum and, CDMX and in Bilbao, Spain) **2000 Present**
 - **Compliance Attorney** -Real Estate Law, International Law, Compliance Law and Equator Principles, Corporate and Arbitration. www.ABROassociates.com

Legal Skills:

- Compliance Attorney - Real Estate, Corporate, Foreign Investment and International Law.
 - Contract Negotiation and Trust Administration for Foreign Investors
 - Real Estate Law - Transactions and Litigation
 - Hotel and Tourist industry’s Advisor
- Attorney in Real Estate, Business Law, Corporate Law and Litigation; Law Office DOMINGUÉZ, GÓMEZ Y ROCABERT; **1997-2000**
 - Contributions:**
 - Legal Due Diligence for the hotel and real estate industry in Mexico
 - Legal counsel to stablish foreign investment and local and businesses
 - Commercial real estate transactions and litigation
 - Attorney in Litigation and Corporate Law: Law Office “ABL Consulting Group”, **1994 -1997**
 - Contributions:**
 - Addressed contract-specific matters during case and precedent research
 - Filed appeals in state and federal courts of appeal

Current Legal Activities in Cancun and Riviera Maya

- **President** of “Alianza & Companies”, Inc. **2021 Present**
- **External Advisor** the Banks that finance the construction of projects in Mexico of more than 10 **2020 Present**

million USD, to monitor compliance with the **Equator Principles**, **IFC's** and **World Bank** for social and environmental standards.

- **Business Developer in Canada** of the Law Office “ABRO & Associates” 2015 Present
- **Compliance Officer** “Alianza & Companies”, Inc.: Foreign Trade. Import to supply products for the tourist and hotel industry of Cuba, as well as catering for aviation for Cuban aviation 2006 Present
- **Arbitrator and Mediator** at the Center for Mediation and Commercial Arbitration of the National Chamber of Commerce of Mexico City (CANACO – CDMX) 2002 Present

PROFESSIONAL EXPERIENCE IN REAL ESTATE in Mexico

- Promote the inventory as a Master Broker Ceiba 38 Playa del Carmen, Mexico 2022-Present
- Advisor of “Gricasa”, Co. Negotiation between the investor and the owner to build the Sheraton Hotel in Cozumel (in process) 2014
- Manager of the “Corporate Center Tulum” in Tulum, México (Building Offices) 2013-Present
- Real Estate Agent for the properties owned to Bel International, S. A de C.V 20011-Present
- Shareholder of D'Ster Investland, a Real Estate Brokerage. www.DsterInvestland.com 2006-Present
- Compliance for Resort Marketing Services, Co. “Lemmus”, Cancun (Real Estate Company) 2005-2011

Real Estate Skills:

- Commercial Negotiations and Mediator
- Product Development

PROFESSIONAL EXPERIENCE IN MORTGAGES in Canada

- Financing Advisor for Snowbirds, building a bridge of services between Mexico and Canada 2022 Present
- Financing Mortgages Planner under the umbrella of Mortgage Architects in Canada 2020 Present
www.AdanAranda.com
- Licensed Mortgage Agent - #M20002925 - Financial Services Regulatory Authority of Ontario, Canada (FSRA) Nov. 2020

Mortgages Skills:

- Mortgage Agent for Residential purposes, Refinance, New to Canada and Vacations Homes
- Network with the Latin American Community to help them to achieve their home dream
- Vacation Rental Business; with Mortgages in Mexico (Offering with Mexican Lenders)

EDUCATION

- **MORTGAGE PROFESSIONALS CANADA** 2022
Accredited Mortgage Professional of Canada (AMPC) Designation Program (In process)
- **REAL ESTATE AND MORTGAGE INSTITUTE OF CANADA (REMIC)** September
Certificate of Completion the Mortgage Agent Course / 2020
- **CARBONELL INSTITUTE OF MEXICO** 2020
Certified Compliance Specialist for Companies
- **CANADIAN MORTGAGE BROKERS ASSOCIATION OF ONTARIO'S (CMBA)** 2016
Completing Mortgage Agent Course
- **ANAHUAC UNIVERSITY OF CANCUN** 2005
Master in Corporate Law
- **COMPLUTENSE UNIVERSITY OF MADRID.** 2000
Magister in European Law.
- **ESCUELA LIBRE DE DERECHO, MEXICO CITY** 1999
Specialty in Legal System of International Business and Foreign Trade
- **NATIONAL AUTONOMOUS UNIVERSITY OF MEXICO** 1996
Bachelor's Degree in Law

REFERENCES available upon request.

My Card (Scan):

